



For Immediate Release

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TG offers second annual lender training

Round Rock, Texas — Change is a constant in financial aid; the reauthorization of the Higher Education Act is just one example, potentially introducing changes that will affect most every institution working in higher education. Training is an important way financial aid professionals can equip themselves with the knowledge and skills to deal with the changing landscape of financial aid. TG invites lenders and servicers working in higher education to attend a free, one-day workshop on services and initiatives important to TG and its business partners. The workshop is scheduled for Jan. 26 from 8:30 a.m. to 3 p.m. (CST) at the Austin Marriott North near TG's campus in Round Rock.

"Our annual lender training is a great opportunity for our lending and servicing partners to learn more about what we offer as a guarantor," said Kim Alexander, TG's vice president for customer focus. "We're strong business partners, able to help our lender customers in all the ways important to them, including cohort default information management, delinquency and default prevention strategies, and data reporting. We're well-positioned financially to manage changes that come out of the reauthorization of the Higher Education Act. And we offer some of the best consulting services on technology, policy, and office practice in the student loan industry."

During the workshop, representatives from TG's operations and policy teams will lead training sessions on:

- Strategies for default aversion and delinquency prevention;
- Information resources including reports and downloads;
- Developments and regulatory changes in higher education legislation;
- TG's products and services (including Next Day Funding and TG Awards By Web™); and
- TG's current business profile.

"This workshop will provide a window into TG's business workings and offer lots of time to talk with TG's newly-formed lender partnership team," said Kevin Harris, director of lender partnerships. "We're a versatile group of financial aid professionals, every one of us committed to helping lenders and schools serve their customers in any way we can."

Lenders and servicers can find out more about the workshop agenda as well as register for the training by going online to: www.tgslc.org/training/lender/ or by calling (800) 252-9743, ext. 4507.