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## Tip<sup>of</sup> the Week

Visit TG's Virtual Default Conference at [www.tgslc.org/DP\\_KBase](http://www.tgslc.org/DP_KBase) for default prevention strategies you can implement on your campus today.

## Federal updates

### ED releases updates to the 2003-2004 FSA Handbook

In May 2003, ED released the initial version of the 2003-2004 Federal Student Aid (FSA) Handbook. ED has since released an announcement detailing the updates that were made to the manual when compared to the 2002-2003 version, and an announcement that highlights corrections that were made to errors in this year's version.

To provide you with the latest version of the FSA Handbook, TG has combined the announcements and all of the current volumes into one easy-to-use searchable PDF. The PDF includes bookmarks of all of the individual volumes as well as the chapters and subheadings within each volume.

#### How to access the latest version

To access this practical research tool, visit *TG Online* at [www.tgslc.org/resources/fsa\\_handbook.cfm](http://www.tgslc.org/resources/fsa_handbook.cfm).

#### Questions

For questions about the FSA Handbook, contact TG customer assistance at (800) 845-6267 or send an e-mail message to [cust.assist@tgslc.org](mailto:cust.assist@tgslc.org).

## TG updates

### **TG offers free workshops on student retention, enrollment management strategies**

TG and the Council for the Management of Educational Finance will conduct nine workshops in Texas this fall to help campuses align student loan default aversion practices within an institutional strategic enrollment management plan. The workshops are provided courtesy of TG. Although registration is required, there is no fee to participate in the workshops.

#### **A focus on practical strategies**

The workshops will offer participants practical guidance and strategies, enabling them to:

- Execute comprehensive default aversion tactics to support student retention.
- Engage cross-campus involvement to decrease student indebtedness, increase default aversion success, and enhance institutional effectiveness.
- Sustain internal and external partnerships to build support for systemic default aversion within a strategic enrollment plan.

“Through our experience and success in working with schools to lower default rates, we’ve realized the benefit – and necessity – of cross-campus collaboration,” said Milt Wright, TG president and CEO. “These efforts not only affect cohort default rates, they affect retention, matriculation, and the general quality of the students’ experience on campus. In a time of increasing emphasis on institutional accountability, TG is excited to share these proven techniques and strategies to help student services professionals strengthen their enrollment management efforts.”

TG and the Council’s latest publication, *A Clear and Present Danger to Institutional and Student Success: A Training Model for Embedding Student Loan Default Aversion within Strategic Enrollment Management*, provides the framework for workshop participants and serves as the basis for discussions and exercises.

#### **Details and registration online**

Workshop locations, dates, and registration information can be found at [www.tgslc.org/workshops/sem.cfm](http://www.tgslc.org/workshops/sem.cfm).

#### **More workshops planned for spring**

Additional workshops will be offered in spring 2004 in various locations across the country. Those interested in hosting or attending a spring workshop may contact Josie Barrett, TG director of institutional enrollment services, at (800) 252-9743, ext 4622, or [josie.barrett@tgslc.org](mailto:josie.barrett@tgslc.org).

## Trends and issues

### JobGusher.com® gets a new look

JobGusher® has launched a redesigned version of its award-winning site, [www.JobGusher.com](http://www.JobGusher.com). Visitors to the site will find improved search capabilities and easier site navigation.

“We strive to continually improve upon the services we offer job seekers and employers,” said Humphrey Marr, CEO. “We believe in keeping our site navigation clean and simple with powerful searching and matching tools for candidates and employers. Features such as our job search agents, wireless notification, and our unique online job fairs are examples of the innovative ways we assist job seekers and employers.”

As always, the site contains thousands of up-to-date job and volunteer postings, job seeker tips, and a résumé building tool for job seekers.

For more information on JobGusher, visit [www.JobGusher.com](http://www.JobGusher.com) or call (866) JOB-GUSH (562-4874).

### This, that, and the other

You can now perform your own statistical analysis using postsecondary education data from the National Center for Education Statistics (NCES) using a new Web application. Data Analysis System (DAS) Online allows you to produce tables and correlation matrices from NCES data sets. Create programming instruction files, run tables, and view output using a web browser. Or import a Table Parameter File (TPF) or Correlations Parameter File (CPF), modify it, and run the new file online. Twenty-one datasets are currently available. Learn more about using DAS Online at <http://nces.ed.gov/dasol/>.



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